

## Information sheet

### **Leonardo da Vinci innovation project „QualiProSH II - Qualification profile "Second Hand" based on work process standards“**

Within the project “QualiProSH II” will be transferred in 6 European countries (Germany, Austria, Belgium, Finland, Slovenia and Bulgaria) the existing qualification profile that was developed in a previous project “QualiProSecondHand”. And selected sector-specific qualification modules that are the outcome of this will be tested with the target group “employees / qualifier in the second hand sector”, adapted, implemented and optimized. This will involve the transfer and implementation of especially for the sector developed instruments to identify the need of qualification of employees and of an instrument to check the quality of the implemented training measures. Furthermore, work process-related quality standards will be adapted and implemented against the background of the project objective to establish a sector-specific qualification. For this, the qualification profile will be transformed in country-specific concepts and a testing network that will be adapted to the different country-specific frameworks will be built in the participating project partner countries together with partners from the field “SecondHand” or Vocational Education and Training (VET). The testing is carried out in total of three testing phases that extend over the project period of 2009 to 2011.

The implementation, the testing and optimization of the above products take place against the background that the analyses that are carried out by the previous Leonardo project “QualiProSecondHand” within the European second hand sector have clearly demonstrated that (especially in the fields textile, CD / books, furniture, electronic equipment) the second hand sector will grow in the future because of changes in the consumer behaviour and the environmental awareness. Even today, this sector offers plenty of potential for employees, especially for the group of the disadvantaged people. Rising quality standards entail inevitably a need of qualification. Only through appropriate qualification initiatives and learning methods and concepts that are adapted to the specifics of the sector and that can give people the necessary know-how, the future and increasing requirements can be handled. The current available, mostly punctual and not sector-specific qualification measures cannot meet these requirements. The basis to improve the quality could be uniform European-wide and work process-related quality standards, which can be obtained from the empirical results of the project “QualiProSecondHand”. Furthermore, through the implementation of sector-specific and on work process-related quality standards basing qualification modules the employment possibilities can grow in the labour market and the mobility of employees can be improved, because their competencies and know-how is European-wide comparable.

The described measures are a significant contribution to more professionalization in the second hand sector as well as to the qualification of the employed people of the sector. Sector actors are given the sustainable products by the hand, which make it possible to carry out sector-specific and European-wide uniform qualifications and ensure their quality by their own. Detailed information about the project and its products can we find on [www.QualiProSH.eu](http://www.QualiProSH.eu).

#### **Contact:**

Universität Bremen  
ITB - Institut Technik und Bildung  
Am Fallturm 1  
D - 28359 Bremen, Germany  
[www.itb.uni-bremen.de](http://www.itb.uni-bremen.de)

#### **Project management and coordination:**

Heike Arold: [arold@uni-bremen.de](mailto:arold@uni-bremen.de)  
Dr. Lars Windelband: [lwindelband@uni-bremen.de](mailto:lwindelband@uni-bremen.de)  
Tel.: +49 (0)421 218 – 46 40  
Fax: +49 (0)421 218 – 46 43

## General information about the test network and the test procedure in Bulgaria:

The results of the project will be realized by the Partner in Bulgaria – Technology Transfer Office (TTO) in Scientist Research Sector (SRS) at Sofia University, and will be achieved through a series of related activities such as:

- A study of the methodology's accordance of the training for certification profile "operator with second-hand" to the requirements and the criteria of the National Agency for Vocational Education and Training (NAVET) in Bulgaria;
- Discussing methodology with the interested institutions - State Employment Agency, Ministry of Labour and Social Policy, the National Agency for vocational education and training, employers, academic staff and representatives of business;
- Organizing a discussion on vocational training in profile "second hand" with the participation of the largest professional training organization in the country as National Business Development Network (NBDN) and representatives of business "second hand" to check the feedback among customers and educational organizations;
- Dissemination strategy in Bulgaria:
  - Upload the material of the first project QualiProSH, and the news and information about the interim results achieved in the second phase of the project on the web site of TTO and on the site of NIS;
  - Publication of the articles concerning the project in the media;
  - Printing and dissemination of information (Flyers and others) about the project on paper.
- Transfer, testing and optimization of the following tools:
  - instrument to identify the need of qualification and training of potential participants;
  - instrument to quality check;
  - production of the relevant teaching and learning materials (texts, slides, working tasks, examination papers, etc.) and the translation to Bulgarian/English.

The first step for building a national network in sector "Second Hand" takes place during the European day of the Entrepreneur (EDE) whose 7-th issue was on 23 /24 November 2009 in Sofia-Bulgaria. The slogan of EDE was "Innovations – European model for bridging the economic crisis". The network includes representatives of 11 Bulgarian firms working in Second Hand sector, 5 NGOs and the network of business centers of NBDN.

The Bulgarian side was committed in the development of the module 5 „**Organisation of goods receipt**“ according to the internal arrangement among project partners in QualiProSH II. The carry out of the development will be a representative of NBDN under the supervision and with the participation of TTO in NIS at the Sofia University. This module is expecting to be tested during the months of April-May 2010 by representatives of businesses and participants in the network. There are no additional requirements to the participants in this testing. The testing process is expecting to be realized in the form of one-day roundtable. It will be organized by the TTO in NIS at Sofia University „St. Kliment Ohridski“ and UNDP. Probable place of the roundtable is Sofia. This roundtable will discuss and present results achieved by the project and the problems of the sector "Second Hand".

**Module 5 - Organisation of goods receipt** includes the following main topics: Adoption of suppliers/goods offers, Coordination with the transport, goods receipt and workshops (if existing), Planning and organisation of goods clearance, Route planning, Transfer of the bid by shop papers, Identification of the kind of donations or bids (e.g. kind of goods, the actual state of the goods, the amount of goods etc.).

For more information concerning the project work, opportunities for connecting to the network in Bulgaria and other issues related to the project Qualification Profile Second Hand II, please do not hesitate to contact Zlatina Karova using the specified below means of communication:

### Contact in Bulgaria:

Technology Transfer Office -  
Sofia University "St. Kliment Ohridski"  
Zlatina Karova  
Bul. James Boucher 1  
BG – 1164 Sofia

E-mail: [zkarova@fmi.ui-sofia.bg](mailto:zkarova@fmi.ui-sofia.bg)  
Tel.: + 359 2 816 1340  
Fax: + 359 2 816 1375  
[www.tto.uni-sofia.bg](http://www.tto.uni-sofia.bg)